

New steel and concrete structure. 350 rooms, 250 connecting bathrooms. Homelike comfort rather than unnecessarily expensive luxury. In center of theatre, cafe and retail districts. On car lines transferring all over city. fake municipal carline direct to door Motor Bus meets trains and steamers. Hotel Stewart is congnized as Ha-waiian Island trendquarters. Cable aldress "Trawets" A B O Code. J. H. Love, Honolulu Representative.

PLEASANTON HOTEL LUY.URIOUS AND COMFORTABLE STRIC'LY FIRST CLASS ROOMS

pot; grand scenery; fine bass fishing. For particulars address E. L. KRUSS, Vahinwa Phone 9393

> HEINIE'S TAVERN Most Popular Beach Resort In Reas that are Right-American and European Plan. "On the Beach at Walkiki"

Laundry-Messenger Boy

Phone 3461

SPRING MILLINERY

Confections of unusual beauty

MISS POWER, Boston Bldg.

Silva's Toggery Limited "THE STORE FOR GOOD CLOTHES"

RE-TIRE AND SUPPLY CO. SATISFACTION

Corner Nuuanu and Pauahi Sts.

King Street

Agents in Hawaii for ALLIS-CHALMERS CO. Honolulu Iron Works., Ltd.

Manufacturers Shoe Co. Ltd. Dealers in Shoes of Quality 1051 Fort St. Phone 1782

Do you appreciate quick and want Pure Ice? Then call OAHUICE CO.

Phone 1128

LEWERS & COOKE., LTD

Honolulu's Wall Paper House

ERVICE -WE GIVE IT. KERSHNER VULCANIZING CO., LTD. Alakes St. Phone 9494. Fisk and Miller Tires

McInerny Park Elegant Lots CHAS. DESKY, Agent Merchant, near Fort

MILLINERY

HONOLULU HAT CO. Hotel St., near Bethel

Canton Dry Goods Company

Authentic Styles for Men Hotel, Ewa of Fort

CORPORATION NOTICES.

ELECTION OF OFFICERS.

YOUNG BROTHERS, LIMITED.

At a meeting of the Stockholders of the Young Brothers, Limited, held at the office of the B. F. Dillingham Company, Limited, 404 Stangenwald Bldg., Honolulu, T. H., on Tuesday, February 15, 1916, at 2co'clock p. m., the followthe ensuing year:

A. Young, A. Macphail, J. H. Fiddes, and at a subsequent meeting of the said directors held on the same date the following directors and general manager were elected to serve for the ensuing year: W. F. Dillingham President

H. Atherton Vice-President J. H. Fiddes Sec. and Treas. A. Young.......General Manager JAMES H. FIDDES, Sec. and Treas, Young Brothers, Ltd.

Honolulu, T. H., February 15, 1916.

6400-3t

KOHALA SUGAR COMPANY.

ANNUAL MEETING.

Notice is hereby given that the annual meeting of the shareholders of the Kohala Sugar Company will be held at the office of Castle & Cooke, Limited, at the corner of Fort and Merchant Streets, in the City and County of Honolulu, Territory of Hawaii, on Saturday, February 26, 1916, at 10 o'clock a. m.

T. H. PETRIE. Secretary, Kohala Sagar Company, Honolulu, Hawati, February 8, 1916. 6393-13t .

WAIALUA AGRICULTURAL COM-PANY, LIMITED.

ANNUAL MEETING.

Notice is hereby given that the annual meeting of the shareholders of the Waialua Agricultural Company, Limited, will be held at the office of Castle & Cooke, Limited, at the corner of Fort and Merchant Streets, in the City and County of Honolulu, Territory of Hawaii, on Friday, February 25, 1916, at 10 o'clock a. m.

T. H. PETRIE Secretary, Waialua Agricultural Company, Limited Honolulu, Hawaii, February 8, 1916.

6393-13t ANNUAL MEETING.

KAHUKU PLANTATION COMPANY

Notice is hereby given that the annual meeting of the Stockholders of Kahuku Plantation Company will be held at the office of the Company, Stangenwald Building, Honolulu, T. H., on Friday, the 25th day of February, 1916, at 16 o'clock a. m.

The transfer books of the Company will be closed from February 18th to February 25th, 1916, both dates inclu-

JOHN GUILD, Honolulu, February 11, 1916. 6396-11t

ANNUAL MEETING.

HAWAIIAN SUGAR COMPANY. Notice is hereby given that the an

ual meeting of the Stockholders of Hawaiian Sugar Company will be held at the office of the Company, Stangenwald Building, Honolulu, T. H., on Thursday, the 24th day of Feb ruary, 1916, at 10 o'clock a. m. The transfer books of the Company

February 24, 1916, both dates inclu-JOHN GUILD.

Honolulu, February 11, 1916. ANNUAL MEETING.

McBRYDE SUGAR COMPANY,

Notice is hereby given that the an nual meeting of the Stockholders of McBryde Sugar Company, Limited, will be held at the rooms of the Chamber of Commerce, Kaulkeolani Building, King Street, Honolulu, T. H., on Thursday, the 2nd day of March, 1916, at 10 o'clock a, m.

The stock books of the Company will be closed for transfers from February 21st to March 2nd, 1916, both dates inclusive.

Secretary. Honolulu, T. H., February 15, 1916

ANNUAL MEETING.

DLAA SUGAR COMPANY, LIMITED

The annual meeting of the stock ders of the Olas Sugar Company Limited, has been called by the President for Friday, February 25, 1916, and will be held in the Board Rooms in Bishop & Company's Building, on Bethel Street, in Honolulu, Hawaii, at

The stock transfer books will be closed from February 18th to the 25th. A. W. VAN VALKENBURG.

p. m. on that date.

Secretary. Dated, Honolulu, T. H., February 16, tion, Pearl Harbor, Hawaii. Apply

ADJOURNED ANNUAL MEETING. KAHULUI RAILROAD COMPANY.

nual meeting of the Stockholders of an operation for appendicitis in Pitts-Kahului Railroad Company called for burg, is doing well. Thursday, the 10th day of February, 1916, was adjourned on that date and will be held at the principal branch office of the company, Stangenwald Building, Honolulu, on Monday, the 21st day of February, 1916, at 10:30 o'clock a. m.

JOHN GUILD, Secretary.

Honolulu, Feb. 11, 1916. 6395-Feb. 11, 14, 18. CORPORATION NOTICES.

ANNUAL MEETING.

ALEXANDER & BALDWIN, LIMITED.

Notice is hereby given that the an nual meeting of the Stockholders of Alexander & Baldwin, Limited, has been called and will be held at the office and principal place of business ing directors were elected to serve for of the Company, Stangenwald Building, Honolulu, T. H., on Monday, the W. F. Billingham, Chas. H. Atherton, 28th day of February, 1916, at 10

JOHN GUILD.

Secretary. Alexander & Baldwin, Limited. Honolulu, February 15th, 1916. 398-Feb. 15, 16, 17, 18, 19, 21, 22, 23, 24, 25, 26

NOTICE OF MEETING.

Notice is hereby given that the Annual Meeting of the Shareholders of the Inter-Island Steam Nav. Co., Ltd., will be held at the office of the Company, Queen street, Honolulu, on o'clock a. m.

The Stock Books of the company will be closed to transfers from the 20th to the 29th inclusive. NORMAN E. GEDGE,

February 12, 1916. 6396-10t

STOCKHOLDERS' MEETING. THE HAWAIIAN ELECTRIC CO.

LTD.

The annual meeting of the stockholders of the Hawaiian Electric Company, Limited, will be held at 1 p. m. on Wednesday, February 23, 1916, at the office of the Company, Honolulu,

C. H. COOKE, Secretary, The Hawaiian Electric Co. Ltd. Honolulu, Feb. 11, 1916.

6395-Feb. 11, 14, 16, 18, 21, 22. ANNUAL MEETING.

WAIANAE COMPANY.

Notice is hereby given that the an nual meeting of the stockholders of the Waianae Company will be held at the office of its agent, J. M. Dowsett, in Honolulu, T. H., on Tuesday, Feb ruary 29, 1916, at 11 o'clock a. m. J. M. DOWSETT.

Secretary. Honolulu, February 17, 1916. 6400-10t

NOTICE TO CONSIGNEES.

The S. S. "Shinyo Maru," from rived in Honolulu on February 8.

Owing to a fire having broken out on board the vessel while at Yokohama, general average has been declared. Consignees are requested to sign a general average bond to pay 35% of the value of their goods as general average deposit, upon pay-ment of which delivery order will be granted.

Consignees of cargo loaded aboard the ship at Yokohama after the fire referred to, will be exempt from the

General average statement will be made up in Japan. All claims against general average should be sent to the undersigned as soon as possible CASTLE & COOKE, LIMITED, Agents, Toyo Kisen Kaisha.

6394-12t NOTICE TO SHIPPERS.

Tuesday, February 22, 1916, being will be closed from February 18 to legal holiday, this Company will not receive freight, other than baggage and techouse goods. Freight for the steamers "Kinau," "Mikahala," "Mauna Loa" and "Mauna

Kea" will be received Monday, the Steamers will sail on regular sched ule during Carnival week.

INTER-ISLAND STEAM NAV. CO. LTD. February 16, 1916. 6399—Feb. 16, 17, 18, 19, 21

BY AUTHORITY. RESOLUTION

Be It Resolved by the Board of Su ervisors of the City and County of lonolulu, Territory of Hawaii, that sum of two thousand dollars (\$2,000.00), be and the same is hereby appropriated out of all moneys in the Permanent Improvement Fund of the Treasury of the City and County of Honolulu, for the account known as Sidewalks and Curbing. Presented by

ROBERT W. SHINGLE, Date of introduction: Honolulu, Hawaii, February 3, 1916

Approved this 11th day of February, Mayor, City and County of Honolulu

6399-Feb. 16, 17, 18 Proposals will be received at the Bureau of Supplies and Accounts Navy Department, Washington, D. C., until 10 o'clock a. m., March 14, 1916,

for delivering piles at the naval stafor proposals to the supply officer, naval station, Pearl Harbor, Hawaii, or to the Bureau. Samuel McGowan. Paymaster General of the Navy. 1-27-6395-Feb. 11, 18. Mrs. Mary Roberts Rhinehart, the

Notice is hereby given that the an- novelist, who successfully underwent



Home Course in Advertising

To be Conducted to this Paper by Alex F Osborn. Instructor in Advertising Buffalo YMCA which School IN 90 CHAPTERS A CHAPTER A DAY



CHAPTER LXXVI.

THE MAGAZINE AS A MEDIUM

When considering what medium to use you are opt to Monday, February 28, 1916, at 10 think of publications which are issued periodically, whether daily like the newspapers, or weekly, or monthly like the general magazines and trade journals.

> The magazines originally supported themselves on the subscriptions they got. Advertising was purely incidental. Today the magazine that tries to live on its subscriptions is apt to die. Almost always it costs more to get a subscription than the subscription brings in. Therefore, the advertising that the magazine carries today is the backbone of the profit of the publication. That is why the magazines have such powerful organizations to sell their space. These men who represent magazines are equipped to tell almost any advertising manager something about his business.

> Although in most cases each magazine has its own selling force, that is seldom so in the newspaper field. As many as 20 different newspapers may all be represented by one organization. It is difficult for one corps of men to sell the advertising space for 20 or so newspapers. They cannot work as effectively for any one newspaper as can the salesman for a magazine who can give all the arguments in favor of his magazine as well as in favor of magazine advertising in general.

> The magazine is sold on the basis of the page as a unit, but usually you can buy as small as seven lines or half an inch of one column. The cost is figured on the circulation per line in newspapers. If the newspaper were figured on the basis of page and the magazine were figured on the basis of page, then perhaps the cost would be about the same cost per page per thousand of circulation in either medium. But, take a magazine of 100,000 circulation, with a cost per page of about \$300. A newspaper page with 100,000 circulation might cost nearly that amount per page. But of course the newspaper page is several times as big as the magazine page. So when you figure on a per inch basis, the comparative cost is about one-third as great in the usual newspaper per thousand of circulation as in the magazine.

> One big claim in favor of the magazine is that the people, when reading a magazine are at leisure. They are at ease. They have nothing to pull their attention away from your ad. Therefore, they can concentrate on the magazine, whether it be the reading matter or the advertisements.

> That is true as far as the outside competition against your ad in the magazine is concerned. But, the inside competition against your ad is keen, for it comprises all the other attractions in the magazine. Thus your ad there must face just as much competition as if it were in a newspaper or any other medium. For a person is apt to be more engrossed in a magazine article or story than in anything they read in the newspaper. Consequently you have a bigger job to pull the eye toward your ad away from some magazine feature that at

> If your ads in the magazine are scattered among the reading pages, they suffer the competition of adjacent reading matter. Yet if they are all gathered in a bunch at the back of the magazine, they compete against each other, but not to the degree that street car cards do, or outdoor signs, because magazine ads need not depend entirely on display. Some of them have the appeal of art. Others have the appeal of jingle. Others rely on a cartoon. Still others whisper enticingly in terms of daintiness. Few force attention through sheer display.

> The ads on the printed page can be more versatile than the limits of a street car card or a sign can permit. Consequently, the magazine ad has not so flat competition. In other words, the eye could go all the way through a hundred magazine ads and not get tired because there would be that continuous variety. But the eye on going over street car cards would be met with a sameness of display, for either it would be one of color, or just plain eye-appeal through contrast or some other physical method.

> The tendency today is away from the magazines and towards the newspapers. This is proved by the great loss in national magazine advertising, and the proportionate gain in newspaper advertising.

> This is largely because the virtues which the magazine possesses (with the evception of the magazine's superiority in the printing art) are also virtues of the newspapers. This trend toward newspaper advertising is also due to the fact that newspapers are free from the negative faults which mar the magazine as a medium.

The city of Spokane, Wash., has derived enormous benefits in the past from the attention given by its business men to mining in British Columbia. With four exceptions, every im portant silver-lead mine in the Slocar is owned or controlled by Spokane capital, which has taken from the an ount of the original investment.

Sore Granulated Eyelids,
Eyes inflamed by exposure to Sun, Dust and Wind
guickly relieved by Murino
fyour Druggest's 50c per Bottle. Nurine Eye
luivein Tubes 25c. For Seek of the Eyelfronnic
Druggion or Suring Lye Remoty Co., Chience

PASSENGERS EXPECTED Tuesday morning, Feb. 22, from San

Francisco-F. W. Wenz, L. E. Gandy,

F. J. Quinlan, Mrs. C. H. Gonnerman, Feb.

OCEANIC STEAMSHIP CO.

81/2 DAYS TO SAN FRANCISCO.

FOR SAN FRANCISCO: FOR SYDNEY: SonomaFeb. 29 VenturaMarch 6 VenturaApril 11 Sierra Apr. 17 Sonoma May 2 C. BREWER & CO., LTD. :: :: General Agents

Matson Navigation Company

Direct Service Between San Francisco and Honolule	
FROM SAN FRANCISCO:	FOR SAN FRANCISCO:
S. Manoa	S. S. WilhelminaFeb. 2
MatsoniaFeb. 29	S. S. Manoa
S. Lurline Mar. 7	S. S. MatsoniaMar
3. WilhelminaMar. 14	S. S. LurlineMar. 1
. Hilonian, Seattle for Honoluli	u direct. February 5, 1916.

CASTLE & COOKE, LIMITED, Agents, Honolulu

TOYO KISEN KAISHA

Steamers of the above company will call at and leave Honolulu on or about the dates mentioned below: FOR THE ORIENT: FOR SAN FRANCISCO: 8. S. Chiyo Maru Mar. 10 8. S. Nippon Maru..... Mar. 22 Tenyo Maru Mar. 31 8. S. Shinyo Maru April 4 S. S. Nippin Maru April 15 S. S. Persia Maru...., April 19

CASTLE & COOKE, LIMITED, Agents, Honolulu

AMERICAN-HAWAIIAN S. S. CO. THE PANAMA CANAL LINE

From SEATTLE and TACOMA, S. S. MEXICAN, to sail on or about March 8th. From Portland, Ore., to Honolulu, direct, S. S. "Kentuckian," to sail about February 24.

For particulars as to rates, etc., apply to H. HACKFELD & CO., LTD. P. MORSE, General Freight Agent. Agents.

CANADIAN-AUSTRALIAN ROYAL MAIL LINE

For Victoria and Voncouver:

THEO. H. DAVIES & CO., LTD., GENERAL AGENTS

MOVEMENTS OF MAIL STEAMERS

VESSELS TO ARRIVE

Saturday, Feb. 19. Hilo-Mauna Kea, I.-l. str. Sunday, Feb. 20. Molokai, Lanai-Mikahala, I.-l. str Maul-Claudine, I.-I. str. Kauai, Maui-Kinau, I.-I. str.

Monday, Feb. 21. San Francisco-Great Northern, Hill

VESSELS TO DEPART

Saturday, Feb. 19. Hilo-Mauna Kea, I.-I. str. Sunday, Feb. 20. (No ships scheduled.) Monday, Feb. 21. Maui-Claudine, I.-I. str.

Kauai-Maui, I.-I. str.

MAILS Mails are due from the following oints as follows: San Francisco - Great Northern,

China and Philippines-China, about Feb. 25. Australia-Sonoma, Feb. 29. Japan-Tenyo Maru, Mar. 6. ancouver-Makura, Feb. 23. Mail will depart for the followin

San Francisco-Wilhelmina, Feb. 23 Japan, China and Philippines-Chiyo Maru, Mar. 10. Australia-Makura, Feb. 23.

Vancouver-Niagara, Mar. 3.

Warren, in the Philippines.

Buford, at Newport News.

points as follows:

TRANSPORT SERVICE

Logan, left Feb. 13 for Manila. Thomas, sailed Feb. 17 for Manila. Sherman, at coast. Sheridan, at Manila Dix due from Manila Feb. 26, for

POSTOFFICE TIME-TABLE FOR MONTHS

Following is the postoffice timetable for February and the first half of March. It is subject to change if Per Matson str. Manoa, due here sudden arrangements are made for 29-Manoa San Francisco unexpected mail service: UNITED STATES MAIL STEAMERS Mrs. Steele, Miss Mead, C. G. Bockus, Steamers to arrive from

H. B. Mariner, Mrs. A. E. King, Mrs. 21—Great Northern orks, Jancisco L. L. Baldwin, Miss M. Boolsen, W. O. 22—Northern Pact orks, Jancisco

DO IT ELECTRICALLY Hawaiian Electric Co.

For Suva, Auckland and Sydney

TICKET point on the See WELLS-PAR-GO & CO., 72 B.

King St. Tel. 1518 OAHU RAILWAY TIME TABLE

OUTWARD For Walanae, Walalus, Kabuku and way stations- 9:15 a. m., *3.20 p. m. For Pearl City, Ewa Mill and way stations-+7:30 a. m., *9:15 a. m. *11:30 a. m., *2:15 p. m., *3.20 1 5:15 p. m., 19:30 p. m., †11:15 p. m. For Wahlawa and Leilehua—*10:39

INWARD Arrive Honolulu from Kahuku, Walalua and Waianao-*8:36 a. m. *5:21

a. m., +2.40 p. m., *5.00 p. m., *11:00

Arrive Honolulu from Ewa Mill and Pearl City-+7:45 a. m., *8.86 a. m.. *11:02 a. m., *1:40 p. m., *4.26 p. m., *5:31 p. m., *7:30 p. m. Arrive Honolulu from Wahiawa and Lellehua-*9:15 a. m., †1:55 p. m.,

*4:01 p. m., *7:10 p. m. The Haleiwa Limited, a two-hour train (only first-class tickets honor leaves Honolulu every Sunday at 8:38 a. m., for Haleiwa hotel; returning arrives in Honolulu at 10:10 p. m. The Limited stops only at Pearl City and Wajanae.

Daily, †Except Sunday, †Sunday only. G. P. DENISON,

14-U.S. A. T. Sherman San Francisco

Steamers to depart for-23-Makura Sydney 25-China San Francisco 26-Great Northern ... San Francisco 26-Northern Pacific .. San Francisco 29-Sonoma San Francisco

3-NiagaraVancouver 6-VenturaSydney 7-Tenyo Maru San Francisco